Problem

Many Ukrainians already know about the importance of garbage recycling. How can this knowledge be transformed into understanding of how to sort garbage properly and what to do with it after sorting?

Insight

Our audience is progressive people of different ages and interests. What they have in common? All of them more and more often make purchases online: food delivery, FMCG goods, clothes, etc.





Source: http://e-commerce.com.ua/2017/12/украинский-е-commerce-в-2018-новые-товары-и-безопа/

Strategy

Importance of sorting garbage \longrightarrow understanding of specific steps

Daily purchases — platform for garbage sorting rules

Understanding → Habit

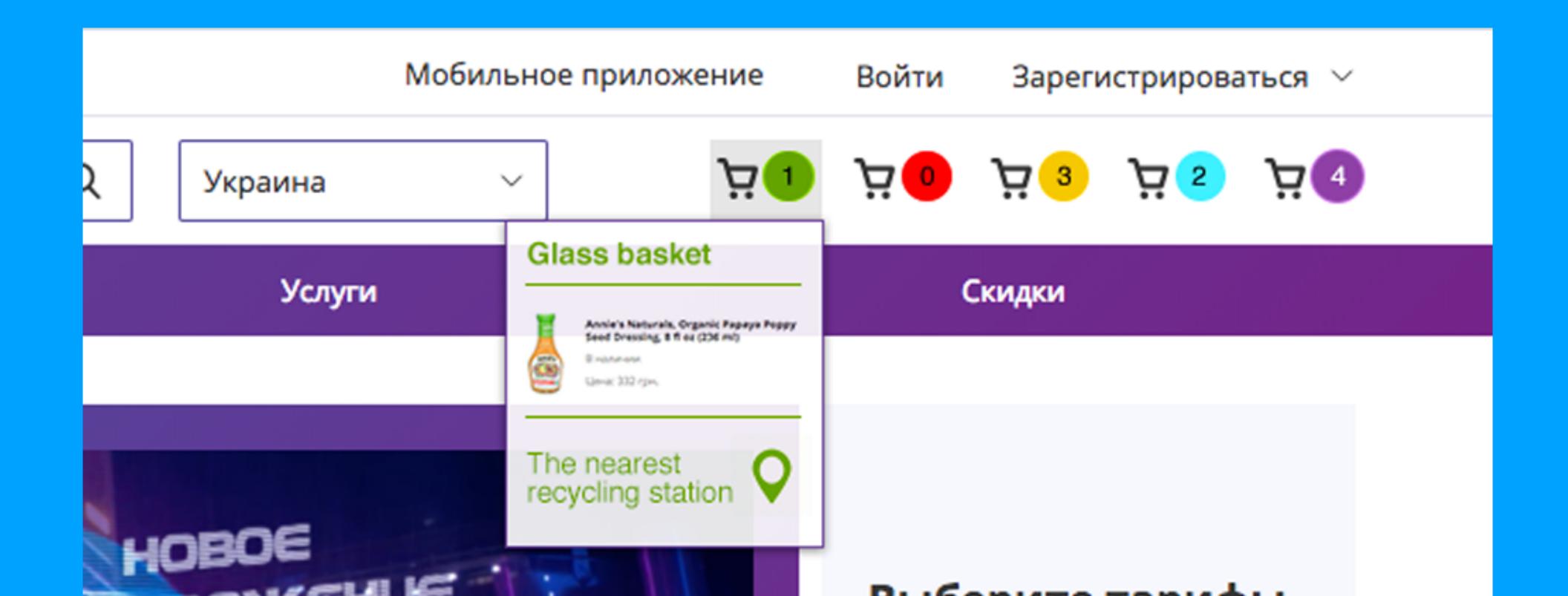
Idea

Shopping Re:cart

All you need to know now is in your order baskets

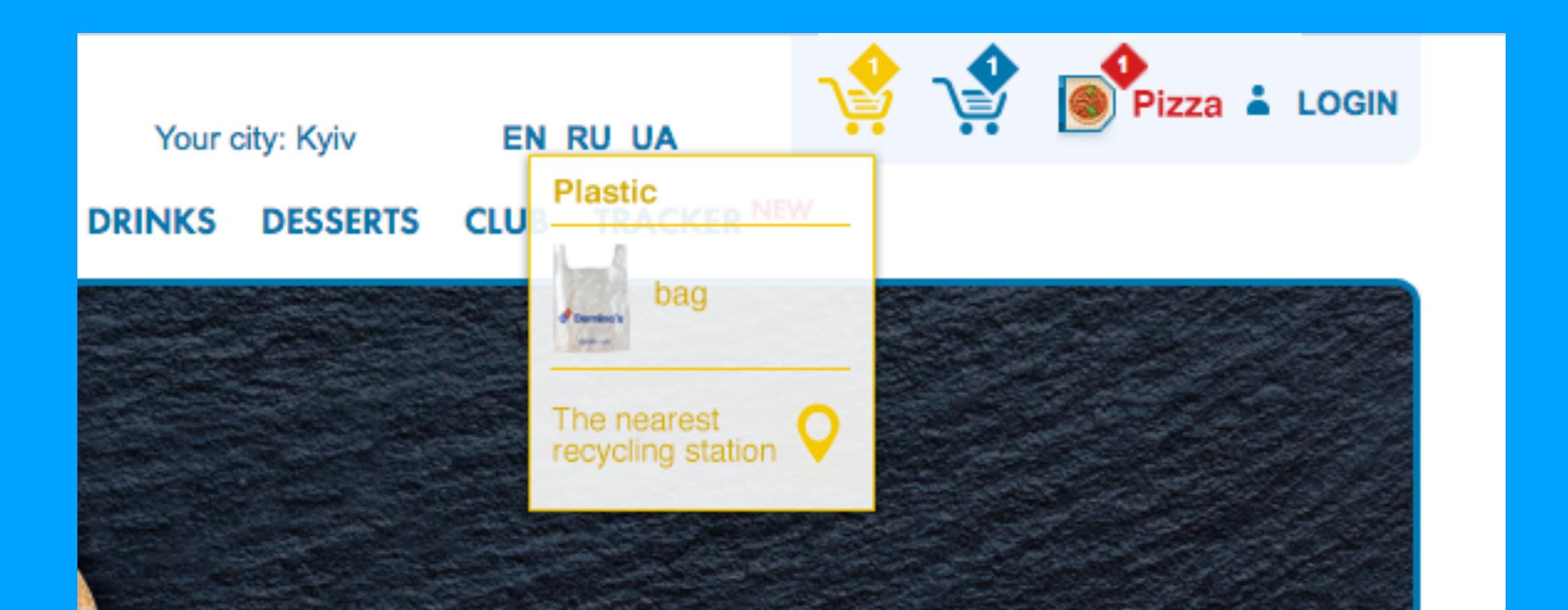
Execution

With the support of top Ukrainian retailers (prom.ua - Ukrainian amazon) and food delivery (Dominos) we create alternative shopping carts.

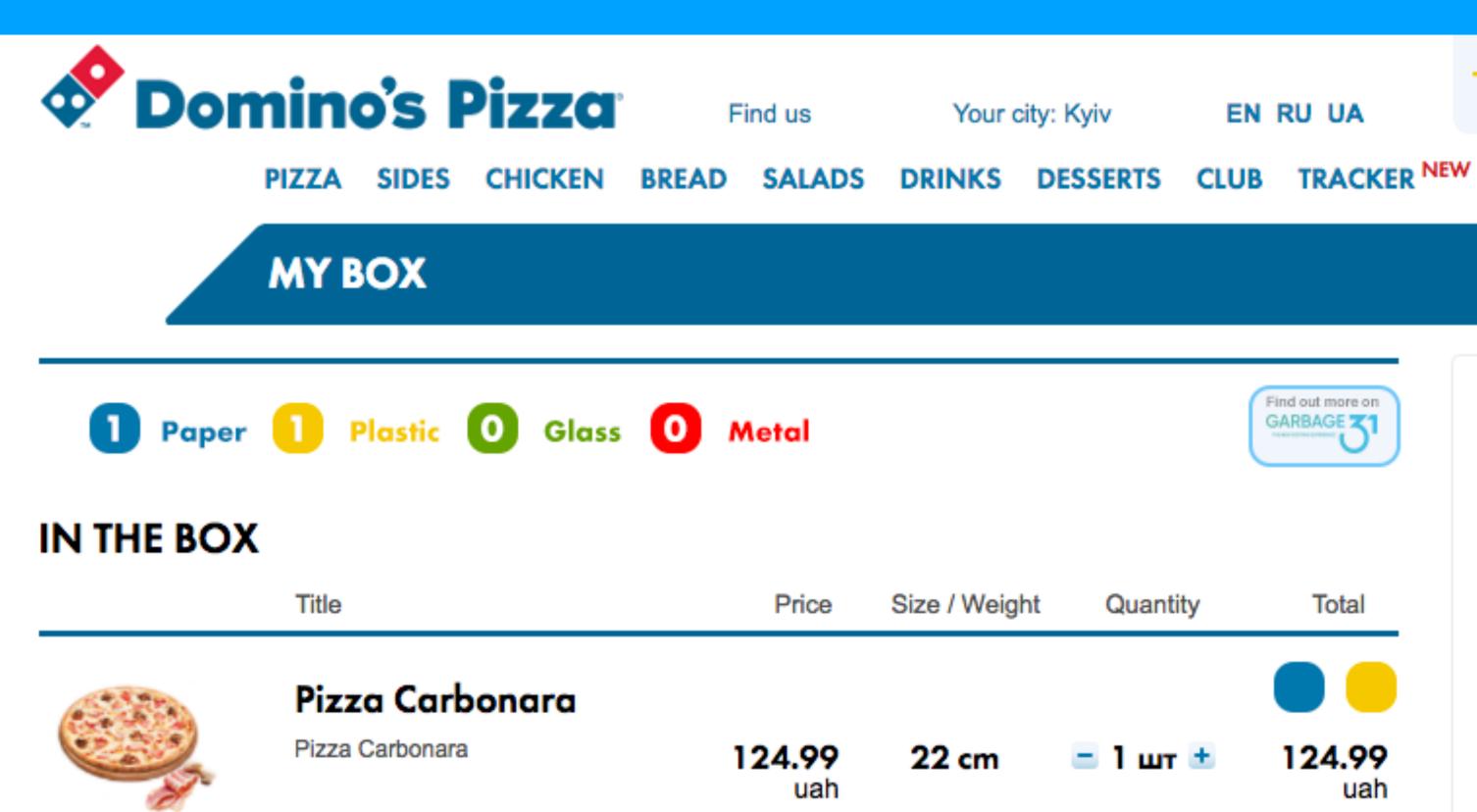


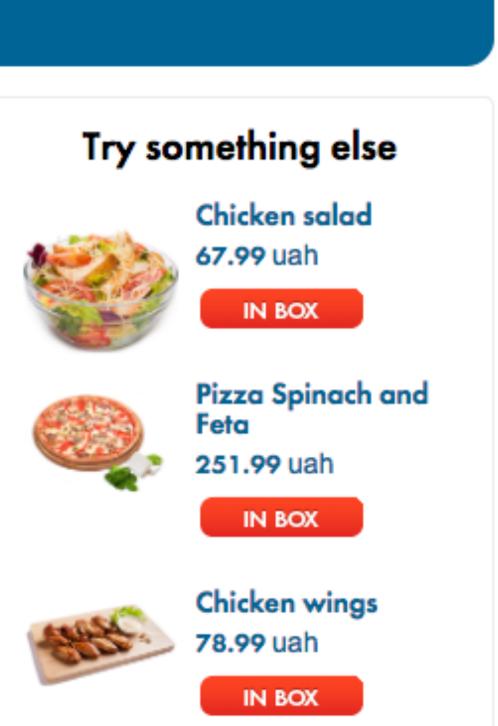
Execution

In addition to the main basket consumer will see shopping re:carts, where, by analogy with the main types of sorting materials, their purchased goods will be divided into 4 categories: plastic, organic, glass, paper.



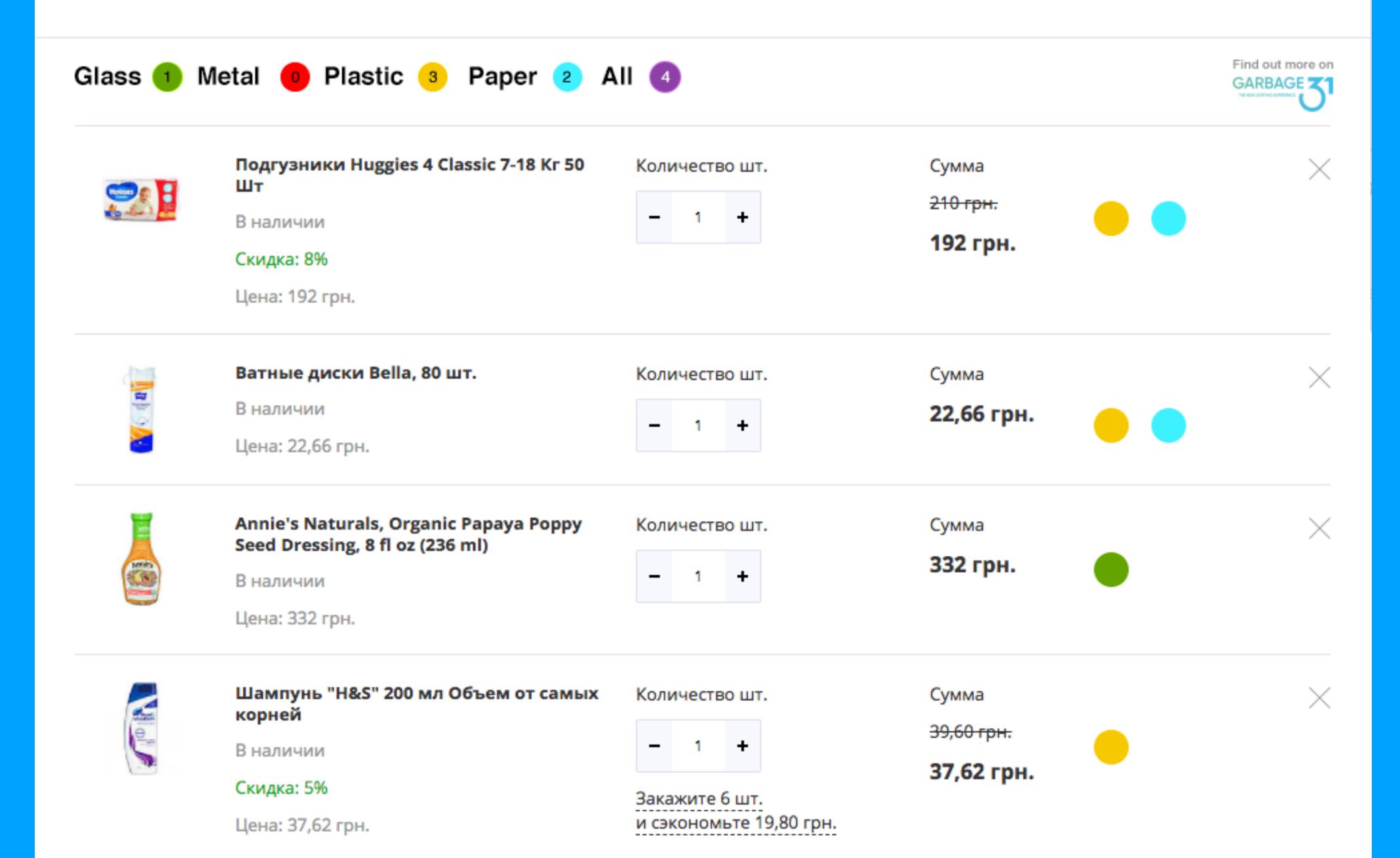
So everyone will be able to see not only how to sort the products of their daily consumption, but also find the nearest recycling station. More details they could find out by visiting garbage31.com





Basket





Why will it work

3.6 million Ukrainians make Internet purchases every month

A simple way to convey complex things

The mechanics applies to any e-commerce platform